



# Ways to industry participation in CLIC

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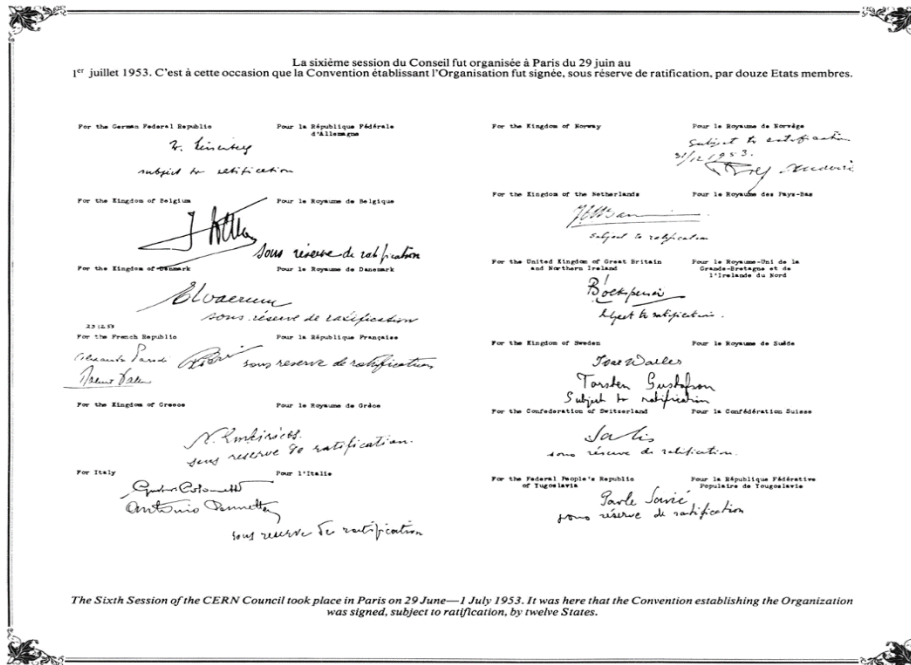
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# CERN

## European Organization for Nuclear Research

- Founded in 1954 by 12 countries
- Now: 22 member states, 4 associate MS (India, Pakistan, Turkey and Ukraine) + 2 observers EU and UNESCO)
- Serbia, Cyprus and Slovenia are in pre-stage to membership
- More than 12000 users from all over the world



1954: Convention establishing the Organization - original signatures

The 22 member states

# CERN - Procurement

- CERN, the European Organization for Nuclear Research is an intergovernmental organization with 21 Member States, which straddles the French-Swiss border in Geneva (est. 1954)
- It uses its own procurement rules and strategy to procure supplies and services
- Tender process is selective and do not follow an open form (unlike tenders under EU-procurement or UN-organizations rules)

# MS and industry return

- A balanced industrial return for the CERN Member States within the CERN procurement rules in target
- Tenders drafted in objective ways to guarantee fair competition
- Contracts adjudication based on either lowest bid or best value for money

# Market Surveys and Call for Tenders

- Information for forthcoming Market Surveys and Calls for Tenders via ILO's (Industrial Liaison Officers)
- Two different timelines from around 3 months up to 8-10 ...months acc. to cost estimations:
  - from 200k CHF up to 750k
  - from 750k onwards subject to CERN Finance- and Committee of Council approvals

# LHC – a global project with industry collaboration

- Lessons learned from the LHC-construction, and advanced technology driven project for a large scientific instrument
- 27 km circumference
- High-field superconducting magnets (three main suppliers)
- Superfluid helium cryogenics system

# Main cost LHC-drivers

- Magnetic elements 50%
- Civil engineering 16
- Cryo-equipment 15
- Tech. services and infra 11
- Accelerator components 6
- Transfer lines, beam injectors  
and dump 2

TOTAL material expenditure 3,8BCHF



# ...months, years almost decades

- First conceptual studies 1984...
- First magnet models 1988
- Start up R&D program 1990
- CERN council approval 1994
- Industry - series production 1996 - 1999
- Main procurement contracts 1998 - 2001
- Start installation in tunnel 2003...
- Test 2007, Beam on 2008, operation 2009...

# Substantial Volumes

- 1 170 prices inquiries
  - 115 700 purchase orders
  - Over 1000 contracts
  - Over 6000 direct suppliers/contractors
- ...with experimental learning curves (especially for the superconducting magnet manufacturing)

on the field a special regulatory framework of CERN (VAT and duty exemptions within EU and non EU (Swiss) legal frames

# LHC and its 4 experiments

- 80 % funding via collaborations (in-kind and cash)
- 20 % CERN cash
- K-contracts (collaboration - MoUs - agreements)
- Institutions own procurements also via CERN procurement services
- Continuing concept for operation and upgrade phases

# CLIC-possibilities

- Collaborations agreements with institutes and companies (directly and mixed possibilities)
- CERN K-contract model
- Pre-In-kinds
- Prototyping, studies and innovation ways
- Student opportunities (PhDs, Fellowship programs apprenticeships under CERN umbrella)

# Key Ingredients in a project success

- Facility is a priority of the science community
- Realistic goals
- Experience over 'hope'
- Openness and transparency
- Strong funding commitments and host role(s)
- Organisation populated with critical experience
- Collective ownership of problems and solutions
- Success requires energy and enthusiasm